

OPPORTUNISTIC STRATEGY



4Q 2023 Fact Sheet

WATERFRONT | ASSET MANAGEMENT

MORNINGSTAR RATING™

Source: Morningstar, Inc. As of 9/30/2023. The ratings reflect historical risk-adjusted performance and the Overall Rating is derived from a weighted average of the Separate Account's three, five-and ten-year Morningstar rating metrics.

Overall (50 rated): ★★★★★

3yr (50 rated): ★★★★★

5yr (41 rated): ★★★★★

DESCRIPTION: The Opportunistic Strategy (OS) is a composite of separately managed accounts that are managed in unison. Accounts will experience a small difference in returns due to timing and tax loss trading for some accounts.

OBJECTIVE: A differentiated value strategy with the objective to achieve strong risk-adjusted returns over a 2 to 3 year period. The OS has a unique stock selection method and is focused on securities that can provide strong returns over a 2 to 3 year period, albeit at the expense of greater short-term volatility. Stock holdings tend to be lower multiple more cyclical stocks. The number of securities held will likely be in the 60 to 80 range.

PERFORMANCE AS OF 9/30/2023	CUMULATIVE		ANNUALIZED				
	QTD	YTD	1YR	3YR	5YR	10YR	SINCE INCEPTION
OS SMA Strategy (Gross)	9.6%	18.3%	18.3%	12.3%	15.4%	N/A	16.0%
OS SMA Strategy (Net) ¹	9.4%	17.7%	17.7%	11.7%	14.9%	N/A	15.4%
BLENDED BENCHMARK ²	9.8%	12.9%	12.9%	6.8%	9.9%	N/A	8.1%
S&P 500	11.7%	26.3%	26.3%	10.0%	15.7%	N/A	13.3%

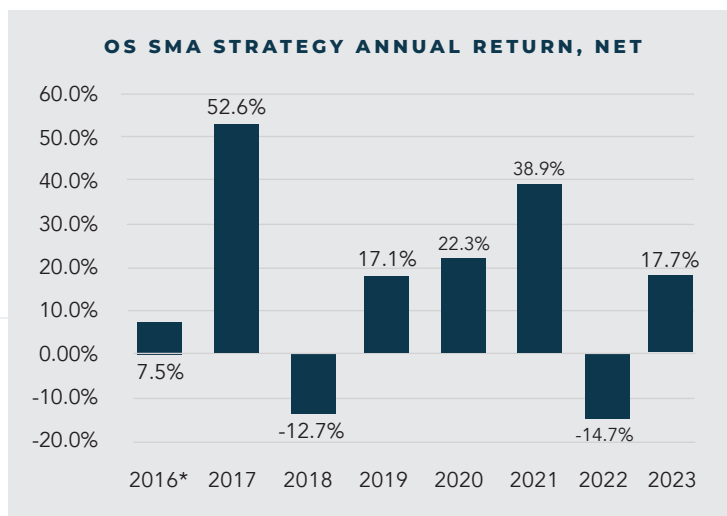
Performance data quoted represents past performance and is no guarantee of future results. All investing involves risk including the possible loss of principal. Current, individual account returns may be lower or higher than what is stated for the composite return. Index performance do not reflect any management fees, transaction costs or expenses, which would lower performance. Index performance assume dividends and distributions were reinvested. N/A: Not Available. N/M: Not meaningful.

PRODUCT DETAILS:

Total Assets	\$60.45M
# of equity holdings	74
# of fixed income holdings	57
Inception date*	9/1/2016
Management fee	0.65%
Min. Initial Investment	\$250,000

EQUITY MARKET CAPITALIZATION RANGE

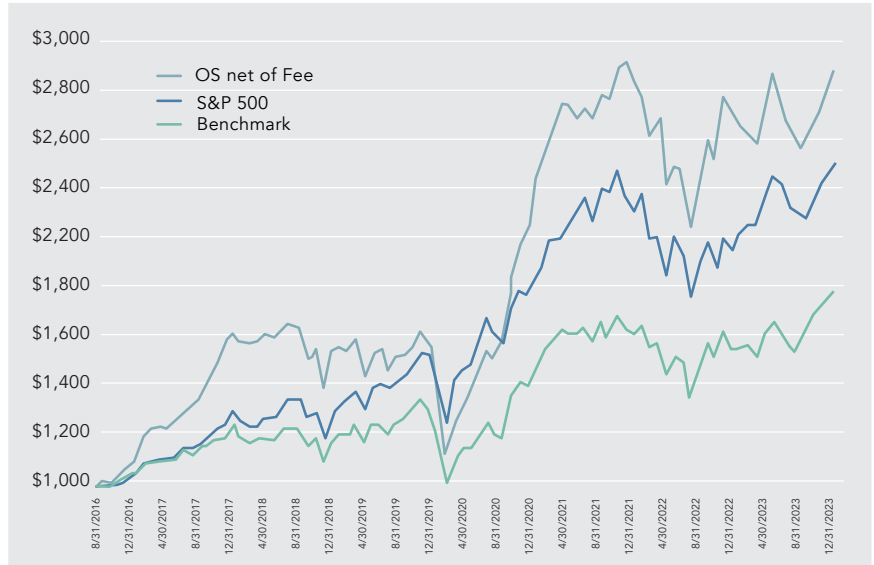
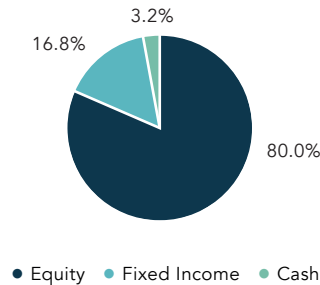
\$0-10B	44%
\$10-100B	48%
\$100-1T	8%
>\$1T	N/A



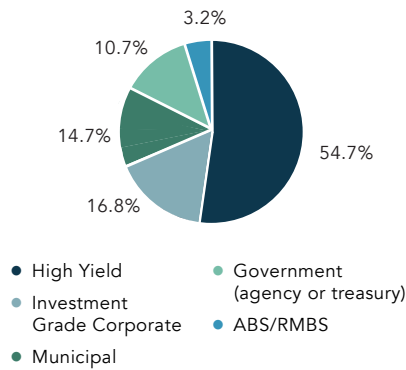
*From 9/1/2016 to 12/31/2016

1. Net-of-fees returns are presented after all trading expenses and are calculated by deducting a model management fee using the maximum annual management fee for the time period reported. The current maximum annual management fee for separately managed accounts in the Opportunistic Strategy composite is 0.65% of portfolio assets.
2. The custom benchmark is a 70%/30% blend made up of the Russell 3000 Value Index (70%) and the FTSE All Country World ex US Net Tax Index (30%). The benchmark returns geometrically link monthly returns and are calculated based on monthly rebalancing.
3. Source: Morningstar, Inc. as of 9/30/2023.

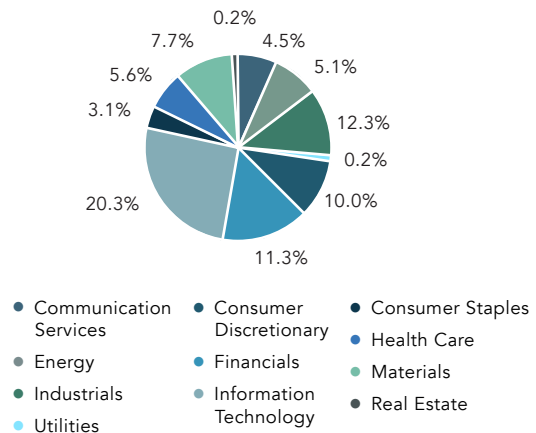
COMPOSITION % OF ASSETS



FIXED INCOME CREDIT ALLOCATION



EQUITY SECTOR WEIGHTS



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The investment presented may not be suitable for all investors. Investors must make their own decisions based on their specific investment objectives.

There is no guarantee the Strategy will meet its investment objectives. Past Performance does not guarantee future results. All investing involves risk including the possible loss of principal. Current individual account returns may be lower or higher than what is stated for the composite return.

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Returns presented are time weighted returns. Valuations are computed and performance is reported in U.S. dollars.

Policies and procedures for valuing investments, calculating performance, and preparing performance reports are available upon request.

The composite was created on 8/31/2016. The inception date is 9/1/2016.

Portfolios are excluded from the composite if they have a significant cash flow. A significant cash flow is defined as a contribution or withdrawal greater than 25% of the beginning market value of a portfolio. The portfolio is excluded from the composite for the month in which the significant cash flow occurred.

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Morningstar rating™ is calculated on a quarterly basis for Separate Accounts with at least a three-year history. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a Separate Account's monthly performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of Separate Accounts in each category receive five stars. The next 22.5% receive four stars, the next 35% receive three stars, the next 22.5% receive two stars and the bottom 10% receive one star. The Overall Morningstar Rating for a Separate Account is derived from a weighted average of the performance figures associated with its three-, five- and 10-year (if applicable) Morningstar Rating metrics. Morningstar will not calculate ratings for categories or time periods that contain fewer than five Separate Accounts. There are some differences between the Separate Account rating methodology and the rating methodologies of other investments. All Separate Account performance data is reported to Morningstar as a "composite" of similarly managed portfolios. Separate Accounts are based on total returns that have not been adjusted for investment management fees, and the returns are not tax-adjusted for accounts that invest in municipal bonds. To ensure that ratings are fairly assigned, ratings are calculated only for firms that indicate their composites are calculated according to GIPS® from the CFA Institute. Approximately 90% of the firms in Morningstar's database submit composites that are depicted as GIPS-compliant. ©2023 Morningstar. All rights reserved. Certain information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information.

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